



SECTION ONE

State of Wisconsin Export Certificates and Export Services

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A. Food Safety and Inspection

The Food Safety & Inspection Bureau in the Division of Food Safety offers certificates for food products intended for human consumption produced in food processing plants and dairy plants.

A Certificate of Free Sale, Sanitary, Purity and Health is required to export food products. The Division of Food Safety is the official licensing agency of all food operations in the State of Wisconsin and issues notarized certificates.

The request for certificates must be in writing. Requests can be made only through our website at

http://datcp.wi.gov/Business/Exports/Certificate_of_Free_Sale/index.aspx

If we have furnished you with certificates in the past include a copy with any relevant changes. This will insure that the new set of certificates will be exactly what you need.

Provide the following information in your request:

- a. Name and address of the company that produced the product.
- b. License number of that company. (Dairy Plant, Food Processor, Etc.)
- c. Contact person and telephone number of the individual requesting the certificates.
- d. The number of sets of certificates. (1 set consists of 4 identical original copies)
- e. Address to send completed certificates to.

CERTIFICATES OFFERED

Certificate of Free Sale, Sanitary, Purity,
Origin and Health

CONTACT

Dept. of Agriculture, Trade and Consumer Protection
Food Safety & Inspection Bureau,
Division of Food Safety
2811 Agriculture Drive
Madison, WI 53718

FEE

REGULAR SERVICE – processed within 3 business days; sent via 1st class mail only. The fee for each set of certificates using Regular Service is \$65.00.

Laurel Clary
Phone: 608-224-4885
Email: Laurel.clary@wisconsin.gov

SPECIAL SERVICE –processed within 1 business day; sent via Fed Ex or UPS. You must provide an Account Number and a copy of the Waybill. The fee for each set of certificates using Special Service is \$100.00.

Note: All certificates for meat and pizza must be requested directly from the USDA at

<http://www.fas.usda.gov/itp/ofsts/exportcertif/intro.asp>

This website facilitates food export certification by providing updated information on international certification requirements, competent US state and federal authorities who issue food export certificates, and a standardized format for state-issued certificates.

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B. Division of Agriculture Resource Management

Plant Industry Bureau

The Plant Industry Bureau offers inspections and certificates for plants, plant products, honey bees (apiary) and cultivated ginseng intended for export. All certificates are processed within 10 business days of receipt barring any regulatory concerns or import requirements.

CERTIFICATES OFFERED

See below for a complete description of each certificate.

Plant Health Certificate
State Phytosanitary Certificate
Federal Phytosanitary Certificate
Export Processed Plant Product Certificate
Re-Export Certificate
Apiary Certificate of Inspection
Ginseng Dealer Certificate
Ginseng Growers Certificate

CONTACT

Dept. of Agriculture, Trade and Consumer Protection
Plant Industry Bureau
2811 Agriculture Drive
Madison, WI 53718

See below for contacts for specific certificates.

Plant Certificate Description:

Plant Health Certificate: Shipping plants and plant products from Wisconsin to most other states (interstate). Good for one year.

State Phytosanitary Certificate: Shipping plants and plant products from Wisconsin to other states and US territories (interstate). Good for 30 days.

Federal Phytosanitary Certificate (PPQ Form 577): Shipping United States origin plants and plant products to other countries. Good for 15 days.

Export Processed Plant Product Certificate (PPQ Form 578): Processed plant products to other countries. Good for 15 days.

Re-Export Certificate (PPQ Form 579): Foreign origin plants and plant products re-exported from US to foreign consignee. Good for 15 days.

FEE

\$50.00 per original interstate certificates(\$15 per replacement)
\$53.00 per original PPQ forms(\$18 per replacement)

CONTACT

Greg Helmbrecht
Email: greg.helmbrecht@wisconsin.gov
Phone: 608-224-4596

TO APPLY

Visit <https://pcit.aphis.usda.gov>. First-time users will have to register through USDA e-authentication website with level one access. When applying, direct the requesting duty station to "Wisconsin Madison State".

For Plant Health Certificates:

Liz Meils
Email: elizabeth.meils@wisconsin.gov
Phone: 608-224-4572

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Apiary Certificates:

Apiary Certificate of Inspection: Annual certificate used for moving honey bees from Wisconsin to other states.

FEE

\$50.00 per certificate

CONTACT

Liz Meils

Phone: 608-224-4572

Email: elizabeth.meils@wisconsin.gov

Ginseng Certificates:

In late 2009, the ginseng dealer, and ginseng grower registration packets were revised with ginseng dealers submitting one set of forms while ginseng growers send in a different set of forms. Previously, dealers and growers used the same form. The out of state dealer registration and certificate have been eliminated. Out of state dealers will use the dealer forms.

Ginseng Dealer Certificate: Annual certificate used for selling cultivated ginseng purchased from a registered grower or dealer. Visit: <http://datcp.wi.gov/index.aspx> for more information on Ginseng Shipment Certification and Registration. Click here for the [Cultivated Ginseng Dealer Registration and Shipment Certificate](#) information.

Ginseng Growers Certificate: Annual certificate used for selling ginseng. Visit <http://datcp.wi.gov/index.aspx> for more information. Click here for the [Cultivated Ginseng Grower Registration and Shipment Certificate](#) information.

FEE

\$15.00 per certificate

CONTACT

Stacy VanWorner

Phone: 608-224-4574

Email: stacy.vanworner@wisconsin.gov

Wild Harvested Ginseng is regulated by WDNR. For more information, go to <http://www.dnr.wi.gov>

Livestock and Animal Feed Program

The Division of Agriculture Resource Management provides notarized certificates for the following products: livestock feeds, some pet foods, feed additives and feed ingredients. Note: Any animal feeds exported to the European Union must be inspected by APHIS.

CERTIFICATES OFFERED

Feed Export Certificate of Free Sale

FEE

\$15.00 per certificate (possible to have multiple products on one certificate)

CONTACT

Dept. of Agriculture Trade and Consumer Protection

Feed Program

PO Box 93193

Milwaukee, WI 53293

TO APPLY:

<http://datcp.wi.gov/Farms/Feed/index.aspx>

RESPONSE TIME

Processed within 10 business days of request

Deb Viedma

2811 Agriculture Drive

Madison, WI 53708

Phone: 608-224-4616

Email: debra.viedma@wisconsin.gov

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C. Wisconsin Department of Commerce

Some foreign governments require Certificates of Free Sale for products not regulated by the federal government or the Wisconsin Department of Agriculture, Trade and Consumer Protection. The [Wisconsin Department of Commerce](#) will issue Certificates of Free Sale to companies whose products are not regulated by FDA, DATCP, or other federal or state government agencies.

CERTIFICATES OFFERED

Certificate of Free Sale

FEE

\$50.00 per certificate

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CONTACT

Department of Commerce
201 W. Washington Avenue
Madison, WI 53703

Stanley Pfrang
Phone: 608-267-0639
Email: stanley.pfrang@wisconsin.gov

D. Wisconsin International Trade Team

The [Wisconsin International Trade Team](#) offers companies guidance on the appropriate certificate and documented letters required for exporting. In addition, the Wisconsin International Trade Team provides one-on-one consultations, market research, referrals to export service companies, access to funding for international activities and contacts with international buyers.

CONTACT

Wisconsin International Trade Team
2811 Agriculture Drive
Madison, WI 53718
1-800-462-5237
Email: international@wisconsin.gov

Lisa Stout
International Marketing Consultant
Processed Foods; Asia & Canada
Phone: 608-224-5126
Email: lisa.stout@wisconsin.gov

Lora Klenke
Bureau Director
Phone: 608-224-5119
Email: lora.klenke@wisconsin.gov

Jennifer Lu
Economic Development Consultant
Feed & Livestock, China & Asia
Phone: 608-224-5102
Email: jennifer.lu@wisconsin.gov

Jen Pino-Gallagher
Economic Development Consultant
Feed, Livestock & Processed Foods; Latin America & Europe
Phone: 608-224-5125
Email: jen.pinogallagher@wisconsin.gov

Enrique Gandara
Economic Development Consultant
Feed & Livestock, Latin America
Phone: 608-224-5113
Email: enrique.gandara@wisconsin.gov

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A. Live Animals & Animal Products

The Wisconsin Department of Agriculture, Trade and Consumer Protection's Division of Animal Health governs movement of animals into and from Wisconsin to international destinations. Health papers are filed through the state offices of [USDA-APHIS Veterinary Services](#).

Animal products including all livestock, semen and embryos require a Standard VS Form 16-4. Attached to this form is specific information required by the importing country including test results, herd health status and origin of product. Other products requiring certificates include hatching eggs, certain dairy products, animal and egg based research and inoculants and animal cellular cultures.

CERTIFICATES OFFERED

Live Animal Health and Genetics products;
all species
Animal Products Export Certificate
VS Form 16-4

CONTACT

USDA - APHIS, VS
1111 Deming Way, Suite 100
Madison WI 53717

FEE

\$49.00 to over \$100.00

Varies by species and the number of endorsements being made.

Jane Mussey, DVM
Import/Export Officer
SDA, APHIS, Veterinary Services - Wisconsin
Main: VSWI@aphis.usda.gov
Export: VS_WI_export@aphis.usda.gov
Phone: 608-662-0600
Fax: 608-662-0602

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B. Edible Meat, Poultry & Processed Egg Products

The USDA Food Safety Inspection Service facilitates the certification of exported goods within the following categories: edible meat and poultry products; processed egg products including dried, frozen and liquid eggs, with or without ingredients.

CERTIFICATES OFFERED

Meat and Poultry Export Certificate of
Wholesomeness
Egg Products Inspection and Grading
Certificate

CONTACT

USDA - FSIS - OPPD
Edward Zorinsky Federal Building
1616 Capitol Avenue
Room 260
Omaha, NE 68102

FEE

Fees vary. Contact USDA-FSIS for fee information.

Phone: 402-344-5000
Fax: 402-344-5005
Website: www.fsis.usda.gov

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C. Food Products and Ingredients - FDA

FDA Export Certificates indicate that the food product or ingredient is regulated by the FDA and is not subject to any enforcement action. General inquiries can be emailed to exportcert@cdrh.fda.gov

CERTIFICATES OFFERED

See below for a complete description of each certificate.

Certificate of Free Sale

Health Certificates for Food/Feed

Specified Risk Materials of Bovine, Ovine &

Caprine Origin Certificate

Certificate of Pharmaceutical Product

Non-Clinical Research Use Only Certificate

Certificate to Foreign Government

Certificate of Exportability

FEE

\$0 to \$175.00

RESPONSE TIME

Processed within 4-6 weeks of request

WEBSITE

<http://www.fas.usda.gov/exportcertif>

CONTACT

Food and Drug Administration

1B064 Wiley Building Administration

5100 Paint Branch Parkway

College Park, MD 20740

Food Products(including Cosmetics and Dietary Supplements)

Fernando Jose Gonzalez

Phone: 1-301-436-1178

Email: fernando.gonzalez@fda.hhs.gov

Biologics

Kimberly Cressotti

Phone: 301-827-6214

Email: kimberly.cressotti@fda.hhs.gov

Drugs

Betty McRoy

Phone: 301-796-3218

Email: betty.mcroym@fda.hhs.gov

Medical Devices

Leila Lawrence

Phone: 240-276-0132

Email: leila.lawrence@fda.hhs.gov

Veterinary Medicine and Animal Food:

Kim Bell

Phone: 240-276-9212

Email: kim.bell@fda.hhs.gov

FDA Certificate Description:

Certificate of Free Sale: For food, including dietary supplements, and cosmetic products that may be legally marketed in the United States (CFSAN).

Health Certificates for Food/Feed: Currently required primarily by the European Union (EU), are usually consignment-specific and often contain language pertaining to "compliance" of the particular product/consignment with foreign regulations.

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Specified Risk Materials of Bovine, Ovine & Caprine Origin Certificate: Used for the export of gelatin that can be legally marketed in the United States. These certificates address concerns on raw material in regard to transmissible spongiform encephalopathies. (CFSAN)

Certificate of Pharmaceutical Product: Conforms to the format established by the World Health Organization (WHO) and is intended for use by the importing country when considering whether to license the product in question for sale in that country. (CBER, CDER, and CVM)

Non-Clinical Research Use only Certificate: For the export of a product, material, or component, for non-clinical research use only, that is not intended for human use and which may be marketed in, and legally exported from the United States.

Certificate to Foreign Government: For the export of human drugs and biologics, animal drugs, and devices that can be legally marketed in the United States.

Certificate of Exportability: For the export of human drugs and biologics, animal drugs, and devices that cannot be legally marketed in the United States, but meet the requirements of sections 801(e) or 802 of the Act and may be legally exported. (CBER, CDRH, and CVM)

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D. Fruits, Vegetables & Grains

Depending on the export destination and product, grains, fresh fruits, and vegetables may require an inspection certificate prior to export. Certificates are issued by a variety of federal agencies including USDA Plant Protection & Quarantine (PPQ) Section of APHIS, Agricultural Marketing Service and the Federal Grain Inspection Service (FGIS).

CERTIFICATES OFFERED

Official Export Grain Inspection Certificate
Official Export Fruit/Vegetable Inspection Certificate
526 Permit - Permit to Move Live Plant Pests or
Noxious Weeds into Wisconsin.

FEE

Varies by species and the number of endorsements
being made.

WEBSITE

<http://www.aphis.usda.gov/permits>

CONTACT

USDA, APHIS, PPQ
2300 E. Devon Ave. Suite 210
Des Plaines, IL 60018

Agricultural Marketing Service
742 E. Fond Du Lac St.
Ripon, WI 54971

David J. Gruchot
Phone: 847-699-2420
Fax: 847-699-2430
Email: david.j.gruchot@aphis.usda.gov

Fruits & Vegetables

Louis Obot
Phone: 920-748-5576
Fax: 920-748-5828
Email: louis.obot@usda.gov

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E. All Products – Certificate of Origin

The United States Department of the Treasury, United States Customs Service regulates movement of all goods into and out of the United States. A certificate of Origin identifies who has produced described goods and in what country. Certificates of Origin are used to determine tariffs. ***The exporter generates the Certificate of Origin*** and maintains records to support representation of goods as described in the document. Certificate of Origin requirements are stated on your customer's import license as determined by the importing country and the provisions of trade agreements with the United States.

CERTIFICATES OFFERED

U.S. Customs Certificate of Origin

FEE

None. Shippers and freight forwarders will charge nominal fees for the completion of this document.

CONTACT

Your local [Chamber of Commerce](#)

Additionally, All forms are available on line at: <http://www.cbp.gov>

Certificate of Origin forms are also available from all major freight handlers such as UPS, Fed-Ex and DHL.

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F. Wood Products and Packaging

Proper wood treatment and meeting the International Standards for Phytosanitary Measures (ISPM 15) is essential to reduce environmental and economic harm associated with the introduction of invasive species to a country. All solid wood components of the wood packaging materials (both hardwood and softwood species of the wood) need to be treated with ***heat treatment*** and/or ***fumigation*** depending on the destination country. Items such as plywood, particleboard, oriented strand board, and veneer are exempt from the standard. Wisconsin companies can ensure their wood packaging materials meet the ISPM 15 standards by having the wood treated at any one of many Wisconsin-based certified facilities. Companies with questions about exporting their products can contact a member of the Wisconsin International Trade Team. [Link to contact](#)

CERTIFICATES OFFERED

ISPM 15 Certification

Wood Packaging Materials Certification (WPM)

CONTACT:

American Lumber Standard Committee,
Incorporated
P.O. Box 210
Germantown, Maryland 20875-0210
Telephone: 301.972.1700
Fax: 301.540.8004
E-Mail: alsc@alsc.org

QUESTIONS?

CONTACT:

Dept. of Agriculture, Trade and Consumer Protection
Plant Industry Bureau
2811 Agriculture Drive
Madison, WI 53708

Robert Dahl
Phone: 608-224-4573
Email: robert.dahl@wisconsin.gov

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SECTION THREE

Export Certification Process and Test Lab Information

A. Document Authentication and Apostilles

WISCONSIN SECRETARY OF STATE

Authenticating a document may also be called “flagging”, “verifying”, “certifying”, or “attaching a certificate of magistracy”, or attaching a “state seal”. It means that an official certificate confirming the existence of a particular notary public or public officer, who has signed the document, must be attached to the document.

<http://www.sos.state.wi.us/apostilles>

UNITED STATES SECRETARY OF STATE

The Department of State, Authentications Office is responsible for signing and issuing certificates providing authentication services to U.S. citizens and foreign nationals on documents that will be used overseas. Documents include but not limited to: company bylaws, trademarks, distributorship agreements, good standing certificates, etc.

<http://www.state.gov> Keyword: Authentications

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B. Manufacturing Processing Certification Resources

Safe Food, Safe Feed - <http://www.safefeedsafefood.org>

Governed by: American Feed Industry Association

Safe Feed/Safe Food Certification Program is a voluntary, third-party-certified initiative designed for feed mills and feed- and ingredient-related facilities in the United States and Canada.

Hazard Analysis & Critical Control Points (HACCP) - <http://www.fda.gov>

Governed by: U.S. Food and Drug Administration

HACCP addresses food safety through the analysis and control of hazards throughout the production process to the consumption of the finished product.

Global Food Safety Initiative - <http://www.mygfsi.com>

Coordinated by: The Consumer Goods Forum

The Global Food Safety Initiative was set up to pursue improvement in our food safety systems. Harmonizing global food safety standards increases transparency and efficiency in the supply chain, cuts costs and provides assurance of safe food for consumers worldwide.

C. Radiation Free Certificate

Some importing countries may request a Radiation Free Certificate. This can be obtained through the United States Department of Agriculture (USDA).

CERTIFICATES OFFERED

Radiation Free Certificate

FEE

None

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CONTACT

Processed Products and Technical Regulations Division

Linda Dallos

Phone: 202-720-0689

Fax: 202-690-0677

Email: linda.dallos@fas.usda.gov

Email: pptrd@fas.usda.gov

D. Testing Labs Information

Occasionally, importing countries require third-party lab tests certifying the quality and purity of the product to be exported. The [Wisconsin International Trade Team](#) can provide a list of approved laboratories.

The Wisconsin International Trade Team can be contacted at 1-800-462-5237 or international@wi.gov.